

FACT SHEET

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| SOE Name | Factory for Industrial Batteries Trepça (the “Enterprise” or “FBI Trepça”) | |
| Name of NewCo | NewCo Factory for Industrial Batteries Trepça L.L.C. (the “NewCo”) | |
| Location | Pejë/Peć | |
| Business/Sector | Production of industrial batteries | |
| Products | Installed annual capacity: Main products are 10,000 tons of industrial batteries: <ul style="list-style-type: none"> • <u>traction batteries</u> for small vehicles, such as forklifts (capacity 110-1000 Amps); • <u>stationary batteries</u> as power back up in electricity plants and telephone companies (capacity 90-2000 Amps). Raw material 3,000 tons of lead oxide, and 2,500 tons of minium. | |
| Market | FBI Trepça was one of the biggest producers of batteries in former Yugoslavia and the only producer of minium (red lead) in the Balkans. Its market was Eastern Europe and the former Soviet Union. In recent years FBI Trepça mainly entered short-term contracts with enterprises from Slovakia, Greece and business partners in Kosovo. | |
| Competition | Competition stems primarily from Slovenian and Bulgarian battery producers. | |
| Employees | When operating at maximum capacity up to 656 workers were employed. Currently there are 340 people registered on the payroll. | |
| Buildings and Land | The tendered complex covers a land surface of over 14 hectares. It includes a production hall, laboratory, boiler house, warehouse, laundry, restaurant and administration building. Note that the health center is <u>NOT</u> included in this tender. | |
| Liabilities to be transferred | The standard final 3 months of accounts payable, last twelve months of VAT and last twelve months of property tax will be transferred to the NewCo. The other liabilities will remain with the SOE. There are no mortgages on the assets to be privatised. | |
| Partial view of the premises |  | |
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